# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of The
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 5, 2019

# **Axonics Modulation Technologies, Inc.**

Exact name of registrant as specified in its charter

Delaware (State or other jurisdiction of incorporation) 001-38721 (Commission File Number) 45-4744083 (I.R.S. Employer Identification No.)

26 Technology Drive Irvine, California 92618 (Address of principal executive offices) (Zip Code)

(949) 396-6322 (Registrant's telephone number, including area code)

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ⊠

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\square$ 

## Item 2.02. Results of Operations and Financial Condition.

On March 5, 2019, Axonics Modulation Technologies, Inc. (the "Company") issued a press release announcing its financial results for the quarter ended December 31, 2018. The full text of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

The information in this Current Report on Form 8-K (including Exhibit 99.1) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. **Description** Press release of Axonics Modulation Technologies, Inc., dated March 5, 2019

99.1

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# AXONICS MODULATION TECHNOLOGIES, INC.

Dated: March 5, 2019 By: /s/ Raymond W. Cohen

Raymond W. Cohen Chief Executive Officer

# Axonics® Announces Fourth Quarter and Full Year 2018 Financial Results and Operational Update

**IRVINE, CA – March 5, 2019** – Axonics Modulation Technologies, Inc. (NASDAQ: AXNX) a medical technology company focused on the development and commercialization of novel implantable Sacral Neuromodulation ("SNM") devices for the treatment of urinary and bowel dysfunction, reported today financial results for the fourth quarter and year ended December 31, 2018, and provided an update on operational initiatives.

### **Recent Business Highlights**

- In Q4, commercial sales of the miniaturized rechargeable Axonics r-SNM® System totaled \$0.5 million.
- On February 11, filed full-body magnetic resonance imaging ("MRI") data with the U.S. Food and Drug Administration ("FDA") seeking conditional labeling for the miniaturized rechargeable Axonics r-SNM System.
- On February 19, disclosed top-line six-month clinical results on the full cohort of patients for the ARTISAN-SNM pivotal clinical study of the Axonics r-SNM System which indicated 90% of all implanted subjects met the efficacy endpoint and that the study met all primary and secondary endpoints.
- On February 21, filed a detailed six-month clinical study report with the FDA on the results of the ARTISAN-SNM pivotal clinical study.
- On February 22, announced CE Mark approval for full-body MRI conditional labeling in Europe for the Axonics r-SNM System, making the Axonics system the first SNM device that allows a safe full-body MRI scan while implanted.
- On March 4, appointed Michael H. Carrel to the Board of Directors.

Raymond W. Cohen, CEO of Axonics, commented, "We view the generation of \$0.5 million of revenue in the fourth quarter, serving a handful of customers with a small team of sales professionals, to be a harbinger of things to come. We are seeking measurable market share gains in 2019 from our two primary markets in Europe, the United Kingdom and the Netherlands. The accounts we have secured in these markets are exceeding our expectations in terms of the percentage of SNM implants using the Axonics system. Moreover, we now have the only SNM device with full-body MRI labeling, an advantage that should aid us in gaining further traction."

Cohen continued, "Our primary focus continues to be gaining FDA approval in the shortest possible timeframe. To that end, and based on interaction with the FDA, we determined our best course of action was to further enrich our current literature-based PMA with the full cohort of ARTISAN-SNM study data as well as the full-body MRI data. As we advance our regulatory strategy, we continue to press forward on our initiative to be fully prepared to execute a broad, fully staffed U.S. launch upon FDA approval. We are building a world-class team and have been pleased that many experienced neuromodulation and urology professionals view Axonics as an attractive place to work that represents an exciting career opportunity. Overall, we are making excellent progress on our key operational objectives."

#### **Fourth Quarter 2018 Financial Results**

Net revenue was \$0.5 million in the fourth quarter ended December 31, 2018, derived from the sale of the Company's r-SNM Systems to customers in Europe and Canada, as compared to no net revenue for the same period of last year.

Gross margin was 50.4% in the fourth quarter of 2018.

Operating expense was \$9.7 million for the fourth quarter of 2018, as compared to \$4.9 million in the prior-year quarter. This increase was primarily due to higher personnel costs across the organization as well as the costs of operating as a public company.

Net loss for the fourth quarter of 2018 was \$9.7 million as compared to \$4.9 million in the prior-year quarter. Net loss per share for the fourth quarter of 2018 was \$0.50 per share.

As of December 31, 2018, cash, cash equivalents and short-term investments were \$157.5 million.

Dan L. Dearen, Axonics President and CFO, said, "We have been actively hiring commercial, operations, regulatory, and quality personnel to ensure we execute on our strategy of fielding a full complement of sales and marketing professionals with sufficient inventory on hand to support a U.S. launch upon FDA approval. To date, we have hired 60 well-qualified sales professionals, 11 regional sales directors and 12 clinical specialists, putting us ahead of schedule and in a good position with the build out of our team and its ability to execute if the approval were to come before our initial projection. The accelerated costs associated with that shift puts us in the best position to achieve our commercial goals when approved."

#### **Full Year 2018 Financial Results**

Net revenue was \$0.7 million in fiscal year 2018, derived from the sale of the Company's r-SNM Systems to customers in Europe and Canada, as compared to \$0.1 million in fiscal year 2017.

Gross margin was 49.7% in fiscal year 2018, compared to 7.9% gross margin in fiscal year 2017. The increase in gross margin is primarily due to country and product mix.

Operating expense was \$32.5 million in fiscal year 2018, as compared to \$18.2 million in fiscal year 2017. This increase was primarily due to increases in personnel, regulatory submissions and clinical development, contract fabrication and manufacturing, and legal costs.

Net loss for the year was \$32.5 million as compared to \$18.1 million in the prior year. Net loss per share for fiscal year 2018 was \$4.64 per share.

## **Webcast and Conference Call**

Today, on Tuesday, March 5, 2019, at 4:30 p.m. Eastern Time, the Company will host a conference call with the investment community to discuss the financial results and recent business developments.

Interested parties may access the live call via telephone by dialing (866) 687-5771 (U.S.) or (409) 217-8725 (International) and using conference ID 3386378.

A live webcast of the call may be accessed by visiting the Events & Presentations page of the investors section of the Company's website at <u>ir.axonicsmodulation.com</u>. A replay of the webcast will be available shortly after the conclusion of the call and will be archived on the Company's website for 90 days.

#### About Axonics Modulation Technologies, Inc.

Axonics, based in Irvine, CA, is focused on the development and commercialization of novel implantable Sacral Neuromodulation devices for patients with urinary and bowel dysfunction. Overactive bladder affects an estimated 87 million adults in the U.S. and Europe. Another estimated 40 million adults are reported to suffer from fecal incontinence. SNM therapy is a well-established treatment that has been widely used and reimbursed in Europe and the U.S. for the past two decades. The Axonics r-SNM System is the first rechargeable Sacral Neuromodulation system approved for sale in Europe, Canada and Australia, and the first SNM system to gain CE mark for full-body MRI conditional labeling. Premarket Approval (PMA) for the r-SNM System is currently pending with the U.S. FDA. For more information, visit the Company's website at <a href="https://www.axonicsmodulation.com">www.axonicsmodulation.com</a>.

## **Forward Looking Statements**

Statements made in this press release that relate to future plans, events, prospects or performance are forward-looking statements as defined under the Private Securities Litigation Reform Act of 1995. Words such as "planned," "expects," "believes," "anticipates," "designed," and similar words are intended to identify forward-looking statements. While these forward-looking statements are based on the current expectations and beliefs of management, such forward-looking statements are subject to a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from the expectations expressed in this press release, including the risks and uncertainties disclosed in Axonics filings with the Securities and Exchange Commission, all of which are available online at <a href="https://www.sec.gov">www.sec.gov</a>. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Except as required by law, Axonics undertakes no obligation to update or revise any forward-looking statements to reflect new information, changed circumstances or unanticipated events.

#### **Contacts:**

**Axonics' Contact** 

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# Axonics Modulation Technologies, Inc. Consolidated Balance Sheets (in thousands, except share and per share data)

		December 31,		
		2018		2017
ASSETS				
Current assets				
Cash and cash equivalents	\$	98,306	\$	24,398
Short-term investments		59,218		_
Accounts receivable		427		_
Inventory		3,673		1,541
Prepaid expenses and other current assets		3,716		980
Total current assets		165,340		26,919
Property and equipment, net		2,784		1,530
Intangible asset, net		426		541
Other assets		3,356		422
Total assets	\$	171,906	\$	29,412
LIABILITIES, MEZZANINE EQUITY AND STOCKHOLDERS' EQUITY (DEFICIT)				
Current liabilities				
Accounts payable	\$	3,436	\$	1,616
Accrued liabilities		1,683		789
Lease liability, current portion		768		_
Total current liabilities		5,887		2,405
Lease liability, net of current portion		3,281		135
Debt, net of unamortized debt issuance costs		19,463		_
Total liabilities		28,631		2,540
Mezzanine Equity			-	
Convertible Preferred Stock				
Series A Convertible Preferred Stock, par value \$0.0001, no shares authorized, issued, and outstanding at December 31, 2018; 1,030,000 shares authorized, 719,500 shares issued and outstanding at December 31, 2017; aggregate liquidation preference of \$0 and \$15,829 at December 31, 2018 and 2017, respectively	i	_		14,021
Series B-1 Convertible Preferred Stock, par value \$0.0001, no shares authorized, issued, and outstanding at December 31, 2018; 2,529,862 shares authorized, 1,925,302 shares issued and outstanding at December 31, 2017; aggregate liquidation preference of \$0 and \$15,248 at December 31, 2018 and 2017, respectively		_		13,757
Series B-2 Convertible Preferred Stock, par value \$0.0001, no shares authorized, issued, and outstanding at December 31, 2018; 2,537,231 shares authorized, 2,213,794 shares issued and outstanding at December 31, 2017; aggregate liquidation preference of \$0 and \$19,481 at December 31, 2018 and 2017, respectively		_		17,572
Series C Convertible Preferred Stock, par value \$0.0001, no shares authorized, issued, and outstanding at December 31, 2018; 3,888,889 shares authorized, 1,898,213 shares issued and outstanding at December 31, 2017; aggregate liquidation preference of \$0 and \$17,084 at December 31, 2018 and 2017, respectively		_		16,877
Noncontrolling interest in Axonics Europe, S.A.S.		_		31,066
Stockholders' Equity (Deficit)				31,000
Preferred Stock, par value \$0.0001 per share; 10,000,000 shares authorized, no shares issued and outstanding at December 31, 2018; no shares authorized, issued, and outstanding at December 31, 2017		_		_
Common Stock, par value \$0.0001, 50,000,000 and 15,000,000 shares authorized at December 31, 2018 and December 31, 2017, respectively; 27,806,934 and 2,776,583 shares issued and outstanding at December 31, 2018 and December 31, 2017, respectively		3		_
Additional paid-in capital		243,337		2,900
Stock subscriptions receivable		_		(1,753)
Accumulated deficit		(99,649)		(67,166
Accumulated other comprehensive loss		(416)		(402)
Total stockholders' equity (deficit)		143,275		(66,421)
Total liabilities, mezzanine equity and stockholders' equity (deficit)	\$	171,906	\$	29,412

# Axonics Modulation Technologies, Inc. Consolidated Statements of Comprehensive Loss (in thousands, except share and per share data)

	Three Mo	nths Ended	Years Ended December 31,			
	 Decem	ıber 31,				
	2018	2	017	2018		2017
Net revenue	\$ 494	\$	_	\$ 707	\$	128
Cost of goods sold	245			356		118
Gross profit	249		_	351		10
Operating Expenses						
Research and development	4,783		3,373	19,402		12,332
General and administrative	3,501		1,303	9,362		4,823
Sales and marketing	1,416		262	3,724		1,029
Total operating expenses	 9,700		4,938	32,488		18,184
Loss from operations	(9,451)		(4,938)	(32,137)	)	(18,174)
Other Income (Expense)						
Interest income	550		80	998		201
Loss on disposal of property and equipment	_		(65)	_		(65)
Interest and other expense	(764)		(9)	(1,343)	)	(22)
Other income (expense), net	(214)		6	(345)	)	114
Loss before income tax expense	(9,665)		(4,932)	(32,482)	)	(18,060)
Income tax expense				1		1
Net loss	(9,665)		(4,932)	(32,483)	)	(18,061)
Foreign currency translation adjustment	(10)			(14)	)	588
Comprehensive loss	\$ (9,675)	\$	(4,932)	\$ (32,497)	\$	(17,473)

(0.50) \$

19,402,008

(1.78) \$

2,776,583

(4.64) \$

6,997,777

(7.04)

2,564,964

Net loss per share, basic and diluted

share

Weighted-average shares used to compute basic and diluted net loss per